



**RFP-2025-12**  
**ANNEXURE 1 - TECHNICAL PROPOSAL**

**CONSULTANT/FIRM NAME:** \_\_\_\_\_

**SECTION A: TECHNICAL EVALUATION**

**1. Understanding of the Assignment:**

- A. Please describe your technical understanding of this assignment.** *Clearly outline your grasp of the project's objectives, scope, and expected outcomes. (Maximum 200 words)*

**2. Relevant Experience & Qualifications:**

- A. What makes you/your institution best qualified to undertake this assignment?** *Highlight your expertise in developing **National FinTech Strategies** for governments, central banks, or financial regulators, including specific experience in regulatory and supervisory frameworks, digital financial services, and policy development. Provide evidence where possible. (Maximum 350 words)*



- B. **Provide three (3) examples of past assignments where you developed or contributed to national-level financial strategies, regulatory frameworks, or digital financial services policies.** *Include details such as the institution you worked with, the scope of work, and key results achieved. (Maximum 300 words)*

- C. **List three (3) references (clients, institutions, or partners) for whom you have undertaken similar assignments.** *Provide their names, institutions, email addresses, and phone numbers.*

### 3. Technical Approach & Execution Plan

- A. **Please describe your approach and execution plan for this consulting engagement.** *Explain how you will ensure a robust and high-quality National FinTech Strategy, aligned with international best practices and Eswatini's financial sector needs. (Maximum 350 words)*



- B. Outline your methodology for stakeholder engagement.** *Given the critical role of stakeholder consultation in this assignment, describe how you will engage central banks, financial regulators, and private sector stakeholders to **ensure inclusivity, collaboration, and practical policy development.** (Maximum 200 words)*
- C. What challenges do you anticipate in executing this project, and how will you mitigate them?** *Identify key risks and present a risk mitigation strategy. (Maximum 150 words)*
- D. How will you monitor and evaluate the progress and effectiveness of your implementation of this assignment?** (Maximum 150 words)



#### 4. Experience in Key Thematic Areas

Please indicate your level of experience in the following areas by selecting the appropriate option:

No.	Area of Expertise	Extensive Experience	Moderate Experience	Limited Experience
1.	Developing National FinTech Strategies	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2.	Financial Regulation & Policy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3.	Financial Inclusion	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4.	Consumer Protection	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5.	Financial Literacy & Digital Financial Education	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6.	Digital Financial Services (DFS) & FinTech Ecosystems	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7.	RegTech & SupTech Solutions for Financial Regulators	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8.	Monitoring, Evaluation & Impact Assessment	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9.	Financial Inclusion for Vulnerable Groups (Women, MSMEs, Rural Populations)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
10.	Data Protection, Cybersecurity & Regulatory Compliance	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

#### 5. Team Composition & Roles (For Firms Only)

- A. Provide details of the key personnel who will be involved in this consultancy. Include their roles, qualifications, and experience in similar assignments. Attach detailed CVs. (Maximum 300 words)



## 6. Supporting Documentation (Mandatory Submissions)

The following documents must be submitted as part of your application. *[Disclaimer: AFI has the right to disqualify applicant who do not comply to the submission requirements]*

- |   |                                   |
|---|-----------------------------------|
| (i) Updated CVs of proposed consultant(s) demonstrating evidence of the required skills and experience listed in the TOR. | <input type="checkbox"/> Attached |
| (ii) Previous work samples of similar work done (link or attachment).   | <input type="checkbox"/> Attached |
| (iii) Work Plan.  | <input type="checkbox"/> Attached |
| (iv) Conflict of Interest Disclosure Form   | <input type="checkbox"/> Attached |
| (v) Statement of Integrity [when applicable]  | <input type="checkbox"/> Attached |
| (vi) Business Registration. [FOR SOLE PROPRIETOR, COMPANY, FIRM or ORGANIZATION]  | <input type="checkbox"/> Attached |
| (vii) Joint Venture Agreement.  | <input type="checkbox"/> Attached |
| (viii) Disclosure of employment. [FOR INDIVIDUAL]   | <input type="checkbox"/> Attached |

## 7. Additional Information

- A. Are you currently engaged in full-time or part-time employment with any institution, and/or government official? *(For individual applicants only)*
- B. Do you have any existing engagements with AFI or ongoing consultancy work that may pose a conflict of interest? *(Yes/No - If Yes, please provide details)*



- C. Any additional information that would help in evaluating your qualifications and suitability for this project? *(Maximum 200 words)*